

AAPL 12TH ANNUAL CONFERENCE AGENDA

MONDAY NOV. 15 2021

8:30 - 9:30am Opening Remarks

POMPEIAN I&II Kickoff with Jet Lending

State of the Association, Keynote, & Excellence Awards

Eddie Wilson, Owner & CEO
American Association of Private Lenders

9:30 - 10:30am Main Stage

POMPEIAN I&II A Presentation from Residential Capital Partners

Paul Jackson, President & CEO
Residential Capital Partners

10:45 - 11:45am Main Stage

POMPEIAN I&II State of the Industry: How the Best Lenders Transformed Their Businesses in 2021

Ray Sturm, Co-Founder & CEO
AlphaFlow

11:45am - 12:45pm Lunch (not provided)

12:45 - 1:45pm Concurrent Breakout Sessions

POMPEIAN I&II Is Bridge Dead?! The Future of Private Lending

Nema Daghbandan, Esq., Partner and **Kevin Kim, Esq., Partner**
Geraci LLP, AAPL's General Counsel

POMPEIAN III Panel >> Diversifying from Wall Street – Your Guide to Alternative Funding Methods

Anne Marie Rogers (MOD) Quest Trust Company	Eric Abramovich Roc Capital	Tom Berry Investor Loan Source	Robert Talas Flatiron Realty Capital
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POMPEIAN IV Panel >> Default, Foreclosure & REO Disposition Compliance, Best Practices, & Strategy

Melissa Martorella, Esq. (MOD) Geraci LLP, AAPL's General Counsel	Benjamin Beer CohnReznick LLP	Bobby Khorshidi Archway Capital	Randy Newman Total Lender Solutions
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2:00 - 3:00pm Concurrent Breakout Sessions

POMPEIAN I&II A Presentation from Civic Financial Services

William J. Tessar, President
Civic Financial Services

POMPEIAN III Panel >> State of the Market

Jeffrey Tesch (MOD) RCN Capital	Paul Jackson Residential Capital Partners	Noah Martin AlphaFlow	Darren Weaver Man Global Private Markets
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POMPEIAN IV Panel >> Scale Your Origination & Servicing With These Key Strategies

Chris Baggett (MOD) Essex Financial Services	Thayne Boren Sekady	Sam Kaddah Liquid Logics	Speaker TBA
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AAPL™ 12TH ANNUAL CONFERENCE AGENDA

3:15 - 4:15pm Concurrent Breakout Sessions

MONDAY CONTINUED

POMPEIAN I&II Leverage Technology to 10x Your Lending Business

Brew Johnson, CEO & Co-Founder
PeerStreet

POMPEIAN III Panel >> The Inside Track on Advanced-Level Capital Raising & Securities

Kevin Kim, Esq. (MOD) **Heather Dreves** **Beeta Lecha** **Alex Offet**
Geraci LLP Secured Investment Corp Spiegel Accountancy Corp Constructive Loans

POMPEIAN IV Panel >> Long-Term Rentals: What You Need To Know Now

Anne Marie Rogers (MOD) **Larry Andelsman, Esq.** **John Beacham** **Jeffrey Tesch**
Quest Trust Company Andelsman Law Toorak Capital Partners RCN Capital

4:30 - 5:30pm Concurrent Breakout Sessions

POMPEIAN I&II Panel >> How to Capitalize on the Need for Affordable Housing

Chris Ragland (MOD) **Gerald Leveritt** **Josh Lloyd** **Bob Thomas**
Ragland Realty FileInvite Yieldi Merchants Mortgage & Trust Corp.

POMPEIAN III Panel >> Positioning for the Post-COVID Housing Market

Nema Daghbandan, Esq. (MOD) **Chris Fuelling** **Jack Helfrich** **Cindy Nasser**
Geraci LLP, AAPL's General Counsel LendingWise Civic Financial Services PCV Murcor

POMPEIAN IV Panel >> Bridging the Disconnect Between Borrowers & Lenders

Erica LaCentra (MOD) **Arthur Budimir** **Chris Hanson** **Elizabeth Morales**
RCN Capital COGO Capital Hanson Capital LLC The Mortgage Office

5:45 - 6:15PM CONFERENCE FOYER

Power Networking
Hosted by The Mortgage Office

6:00 - 7:30PM EXHIBIT HALL

Networking Reception
Hosted by Prospera

DETAILS TBA

Official After-Party
Hosted by Andelsman Law,
Constructive Loans, & Geraci LLP

9:00 - 10:00am Concurrent Breakout Sessions

TUESDAY BONUS DAY

POMPEIAN I&II Panel >> Play for The Winning Team

AAPL's Government Relations Committee

POMPEIAN III Panel >> Planning For & Mitigating the Appraisal Squeeze

Steve Kuptz (MOD) **Cindy Nasser** **Speaker TBA** **Speaker TBA**
Trinity Mortgage Fund PCV Murcor

10:30 - 11:30am Concurrent Breakout Sessions

POMPEIAN I&II Panel >> Must-Know Barriers to Commercial Lending

Beth Johnson (MOD) **Patrick Dahnert** **Jack Helfrich** **Speaker TBA**
Flynn Family Lending Essex Financial Services Civic Financial Services

POMPEIAN III Panel >> Turning a Blind Eye to These Best Practices Will (Eventually) Kill Your Business

AAPL's Ethics Committee



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