

OCTOBER 10, 2023



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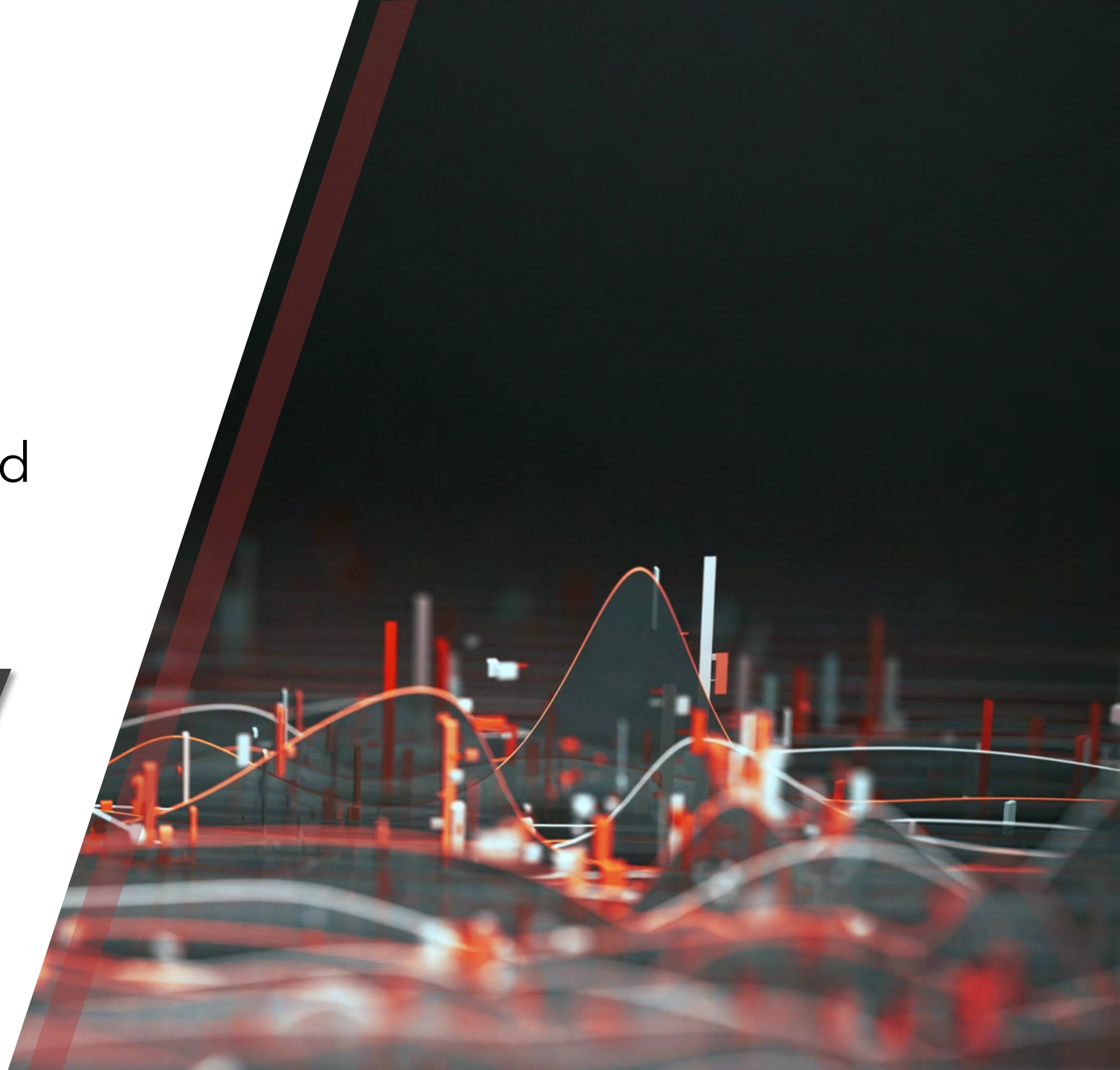
STATE OF THE INDUSTRY

DATASET

39,000+ Loans Analyzed

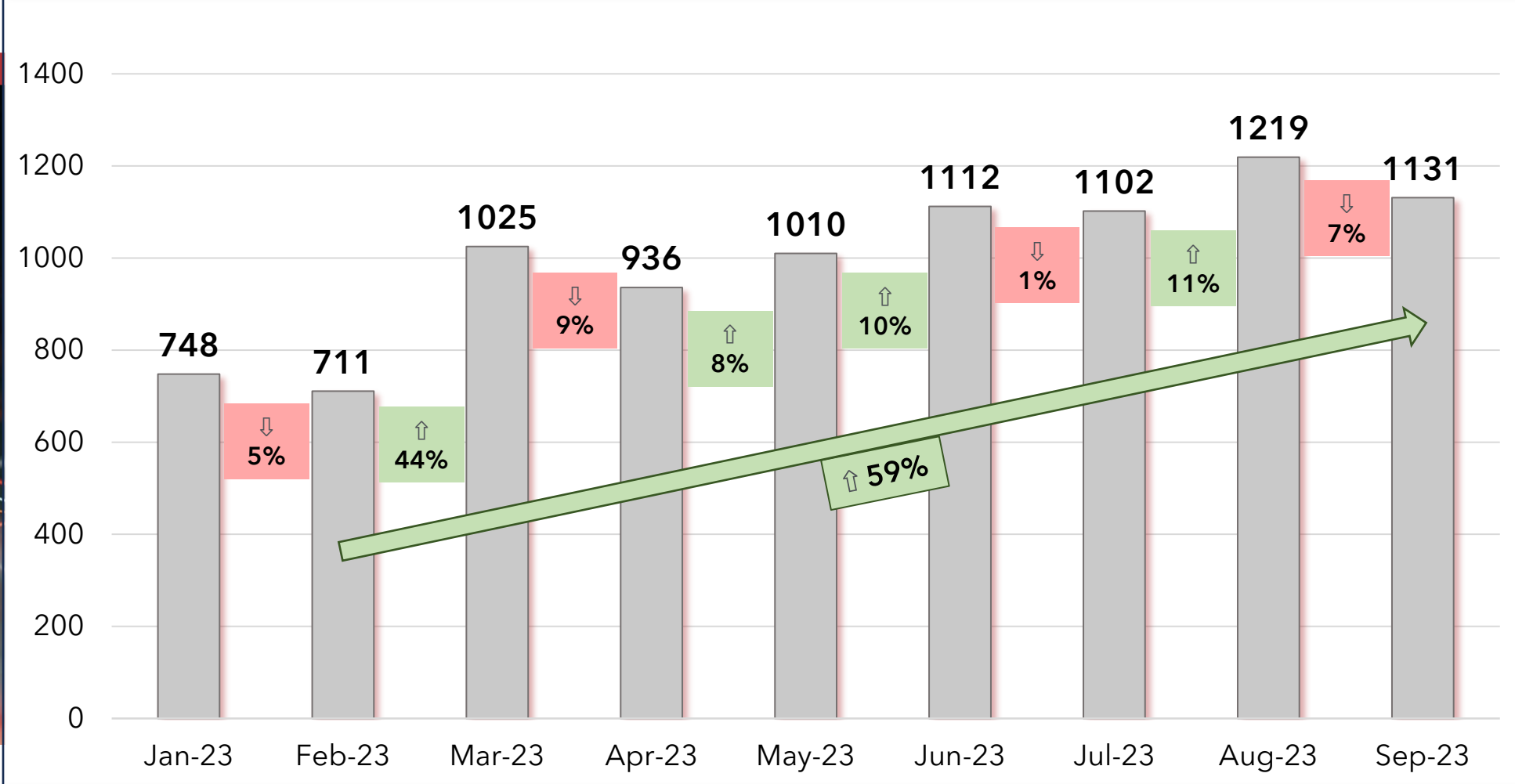
\$24 Billion+ in Loans

...since **2018**



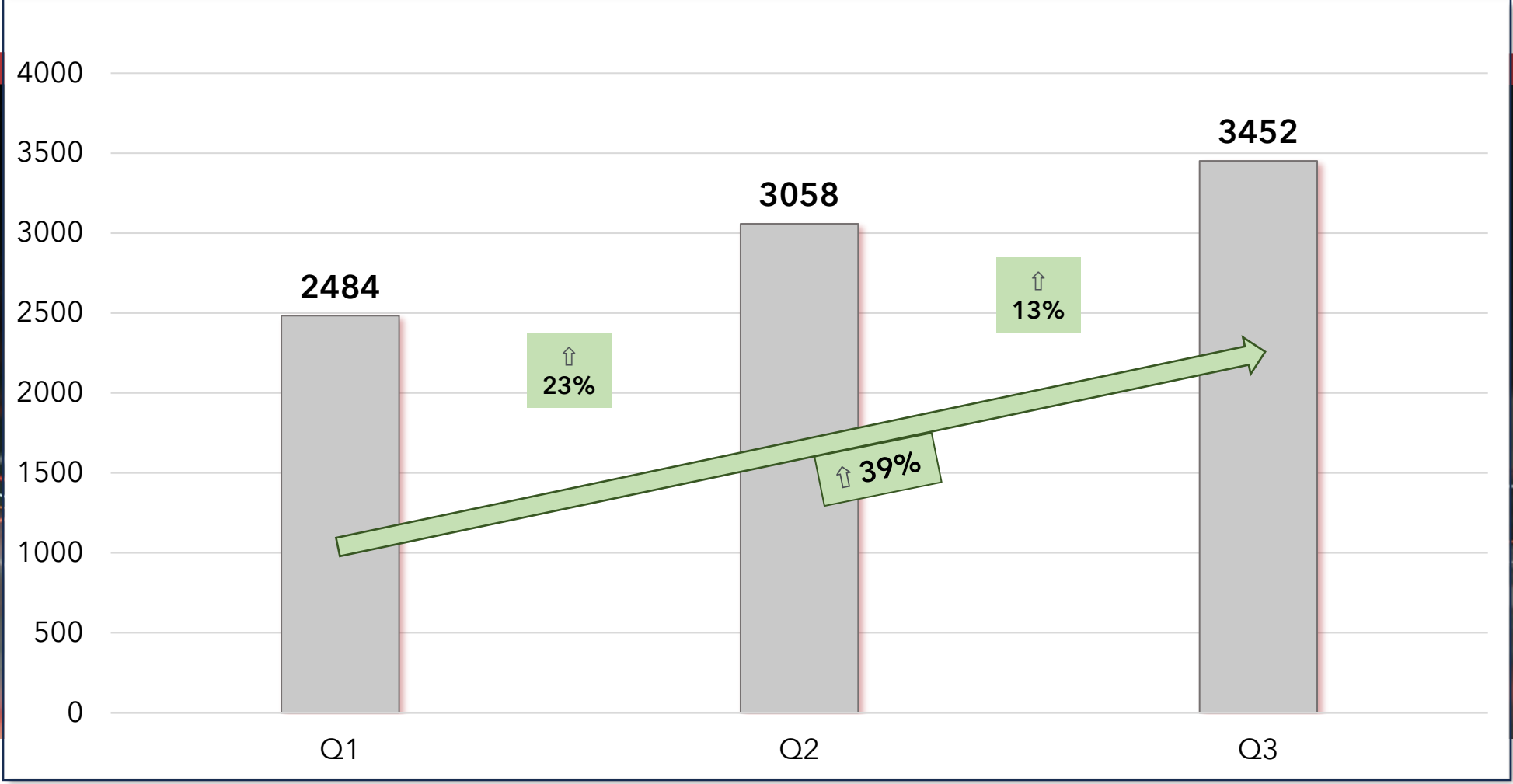
BRIDGE LOAN VOLUMES BY USERS

January - September 2023



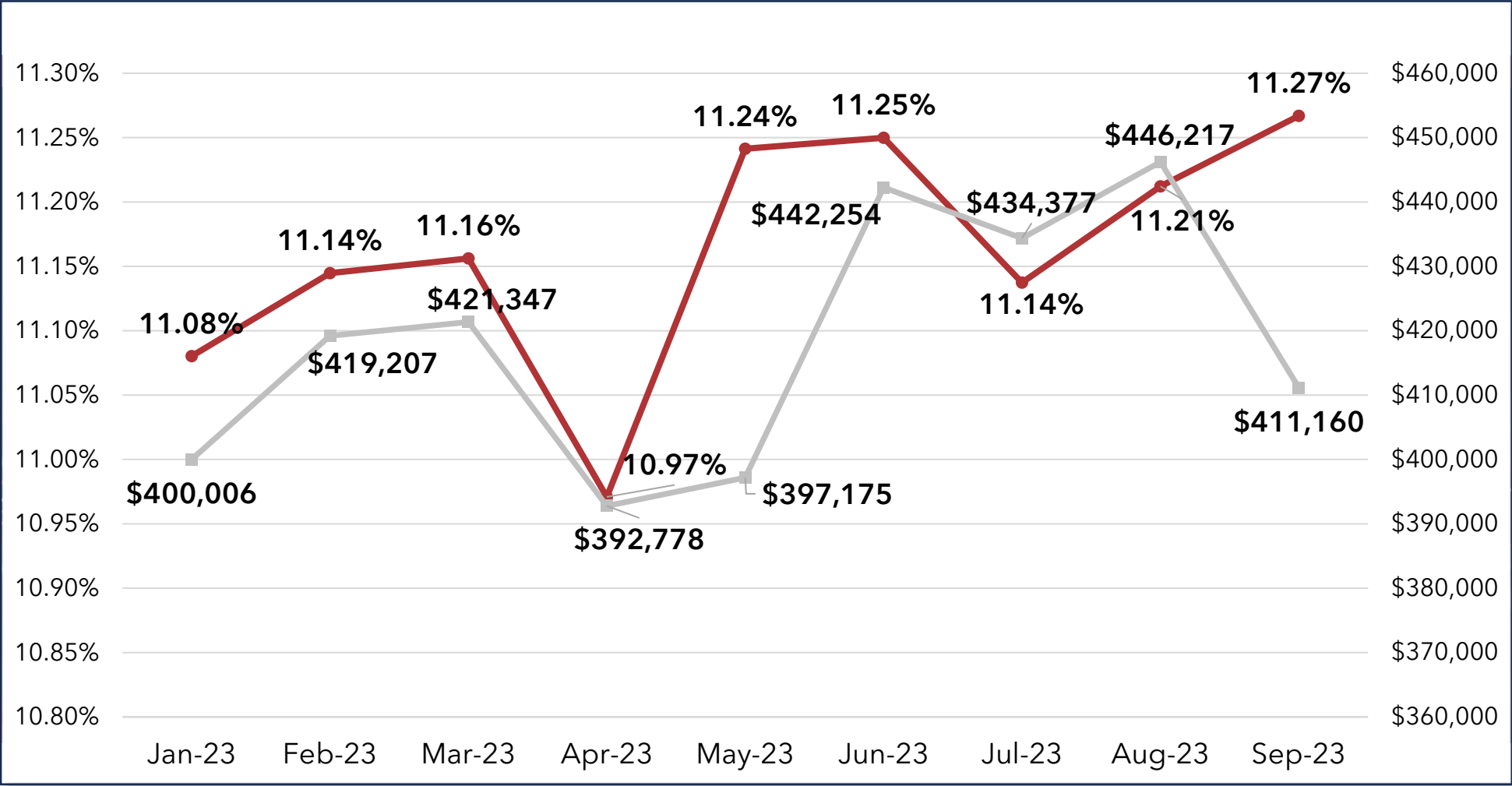
BRIDGE LOAN VOLUMES BY USERS

Q1-Q3 2023



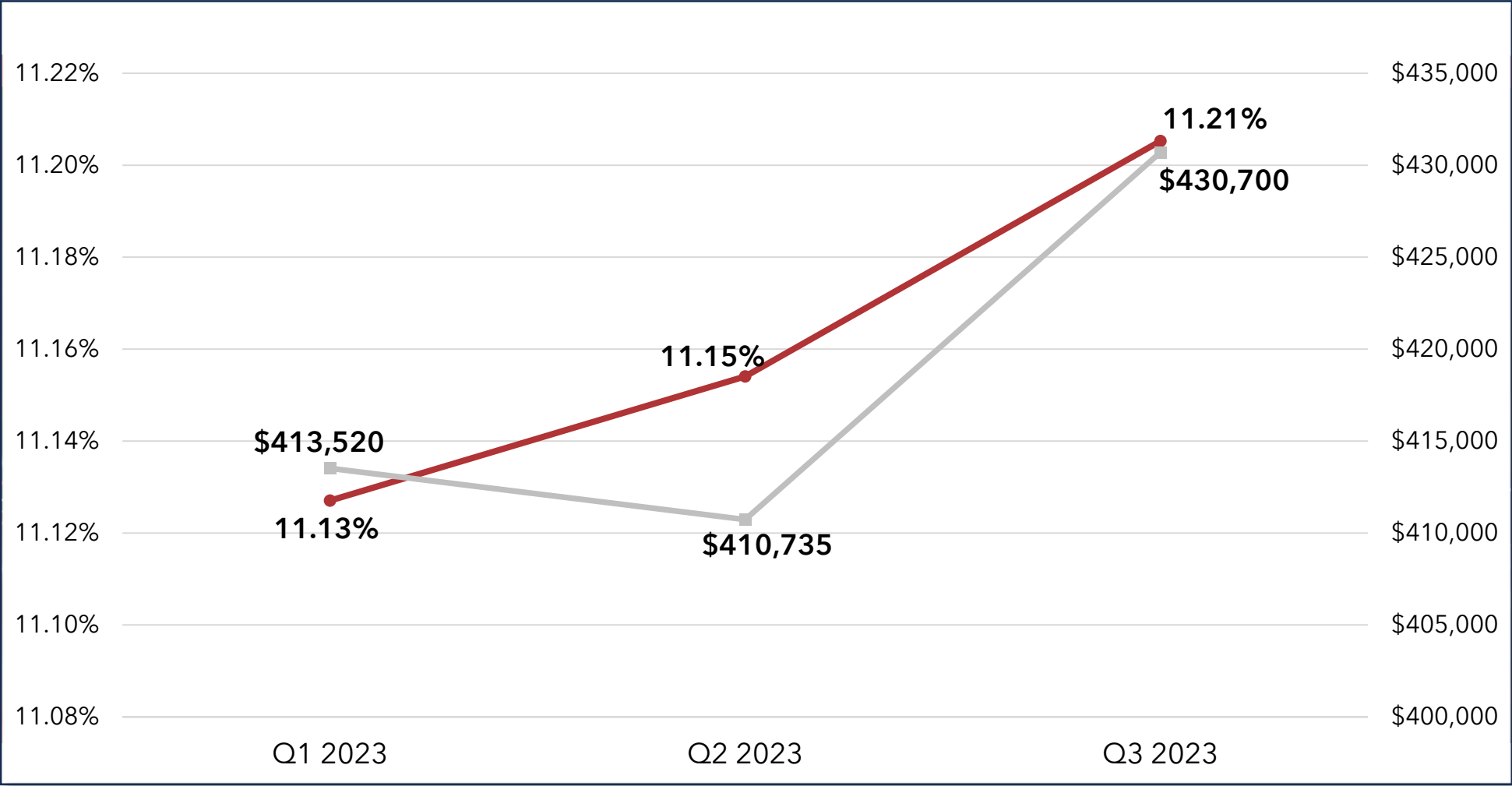
BRIDGE LOAN RATES & AVG. LOAN AMOUNTS

January - September 2023



BRIDGE LOAN RATES & AVG. LOAN AMOUNTS

Q1-Q3 2023

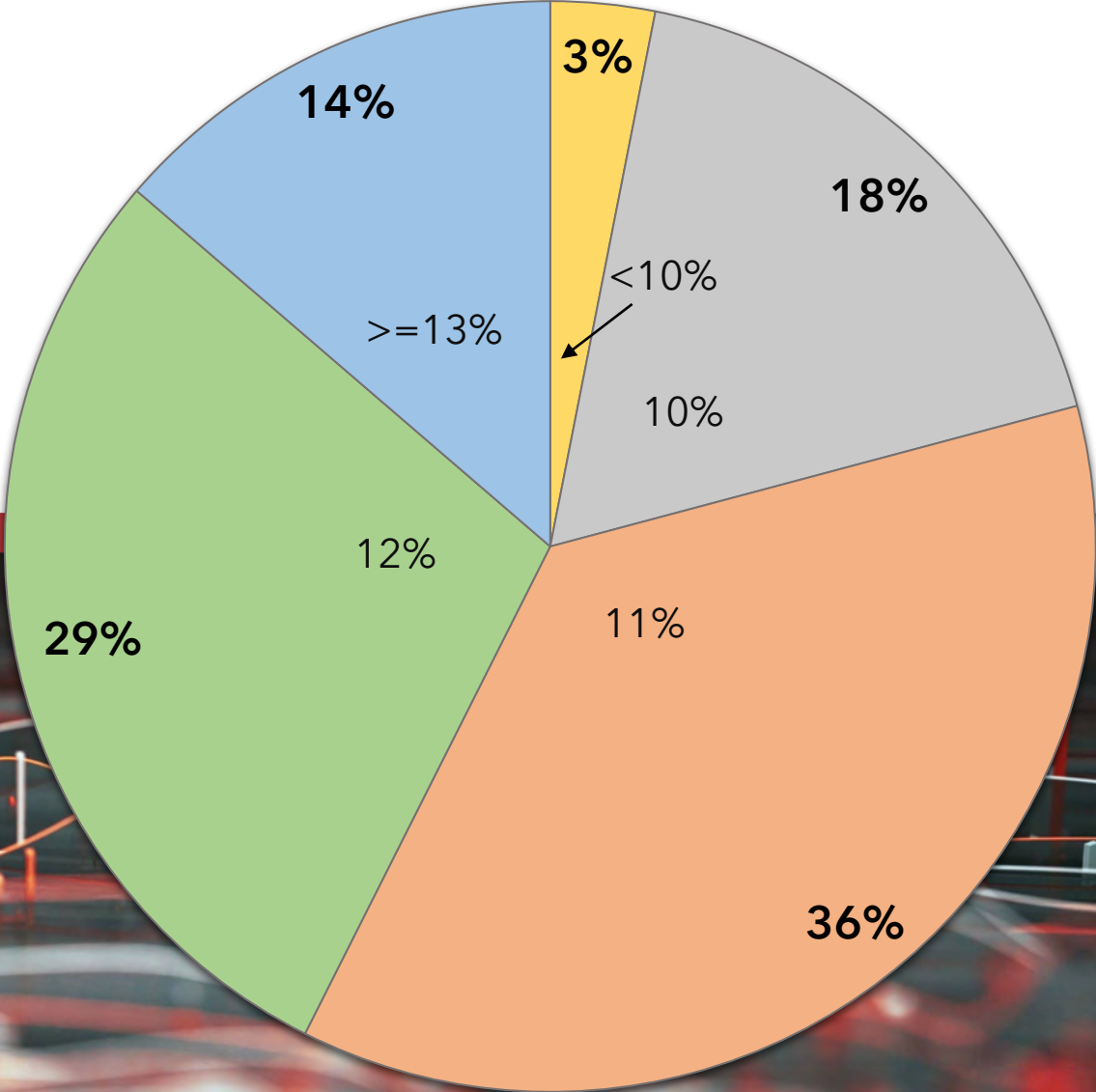


BRIDGE LOAN INTEREST RATES

September 2023

65% of loans were between 11-13% →

Average: 11.3%

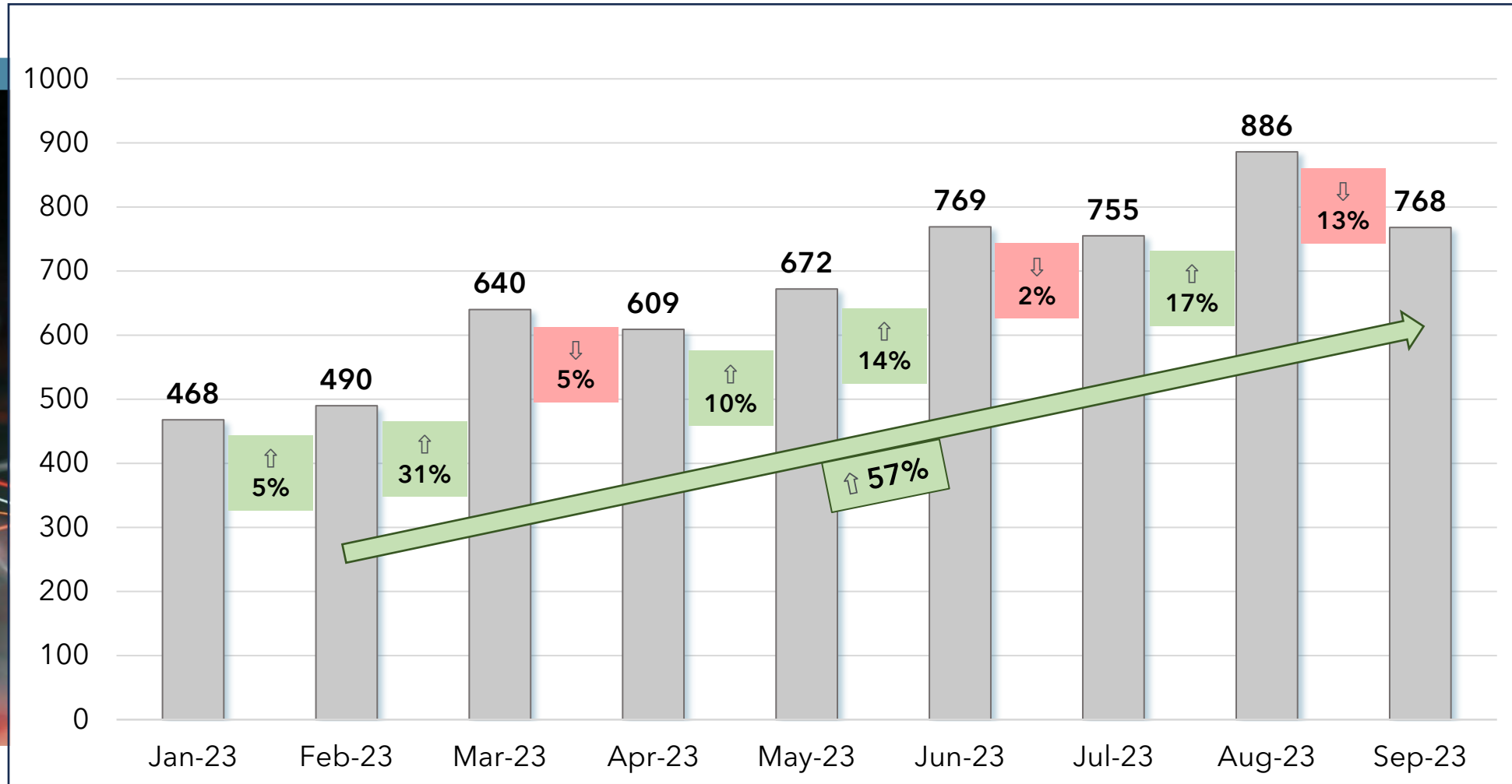


TOP **BRIDGE** STATES BY VOLUME

2022	2023 so far	Sept 2023 Bridge Interest Rate Average
California	California	11.12%
Florida	Florida	11.15%
Texas	Texas	11.26%
Georgia	Illinois ↑ 1	11.34%
Illinois	Georgia ↓ 1	11.83%
Massachusetts	North Carolina ↑ 2	10.99%
Pennsylvania	Massachusetts ↓ 1	11.06%
North Carolina	New Jersey ↑ 5	10.79%
Tennessee	Pennsylvania ↓ 2	11.40%
Ohio	Ohio	11.35%

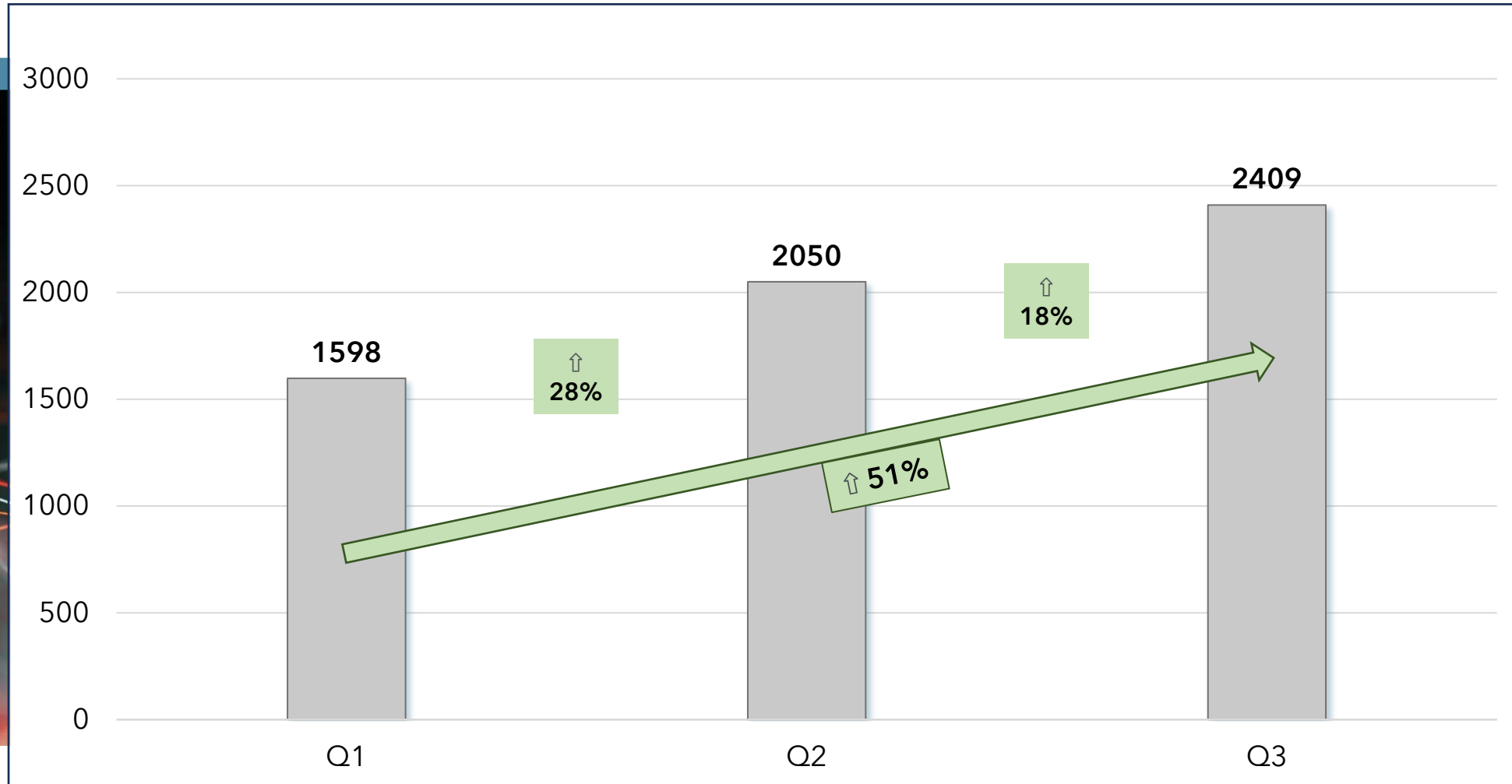
RENTAL LOAN VOLUMES BY USERS

January - September 2023



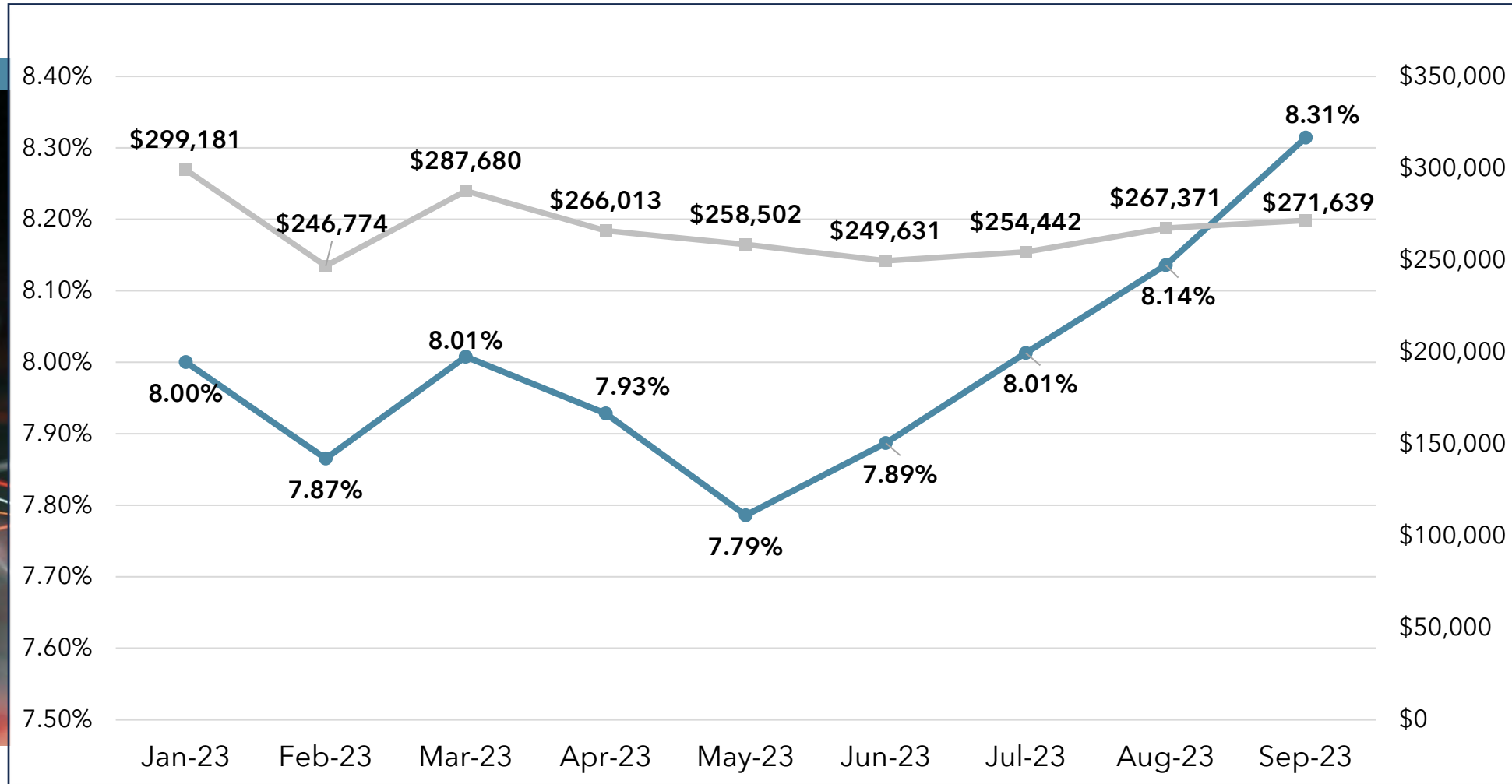
RENTAL LOAN VOLUMES BY USERS

Q1-Q3 2023



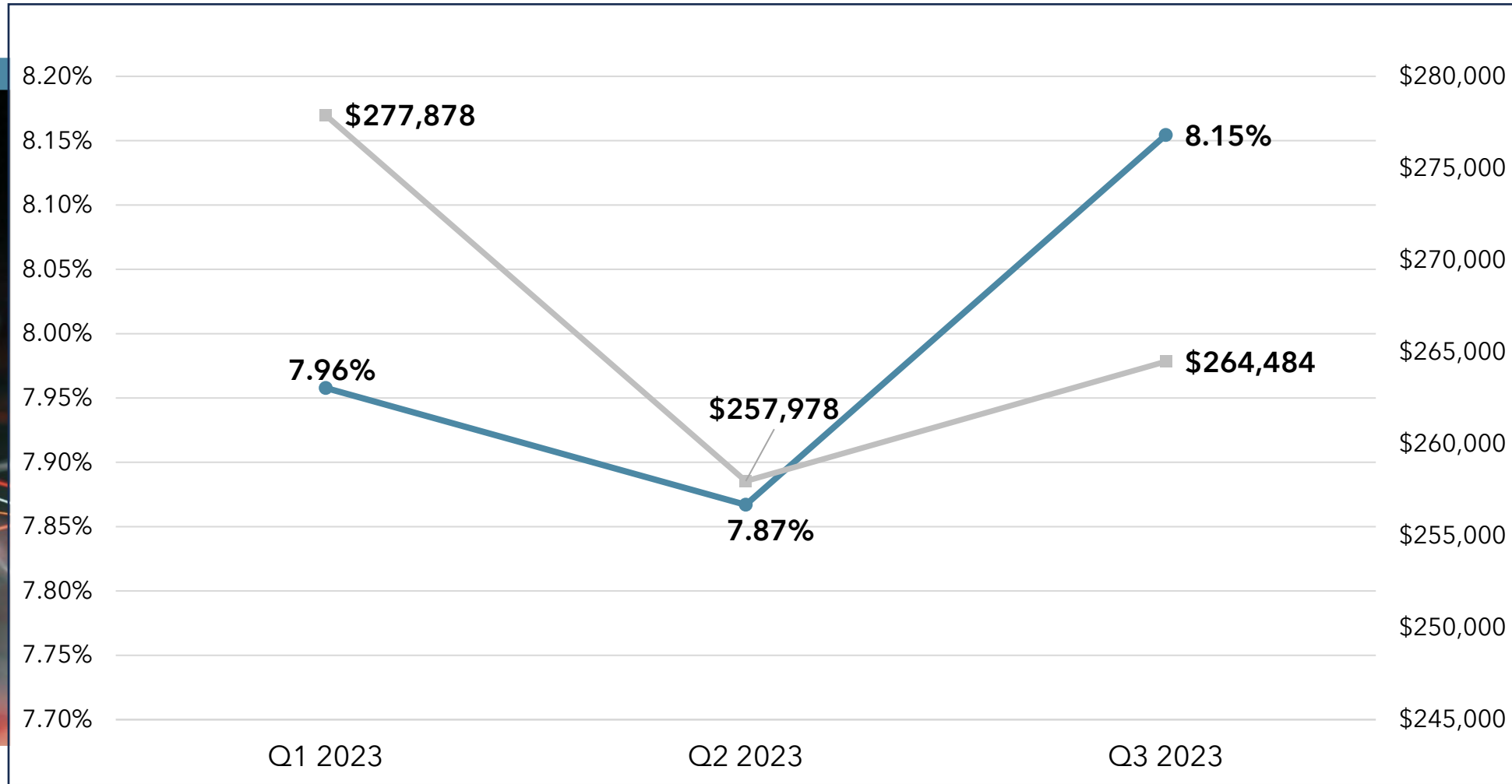
RENTAL LOAN RATES & AVG. LOAN AMOUNTS

January - September 2023



RENTAL LOAN RATES & AVG. LOAN AMOUNTS

Q1-Q3 2023

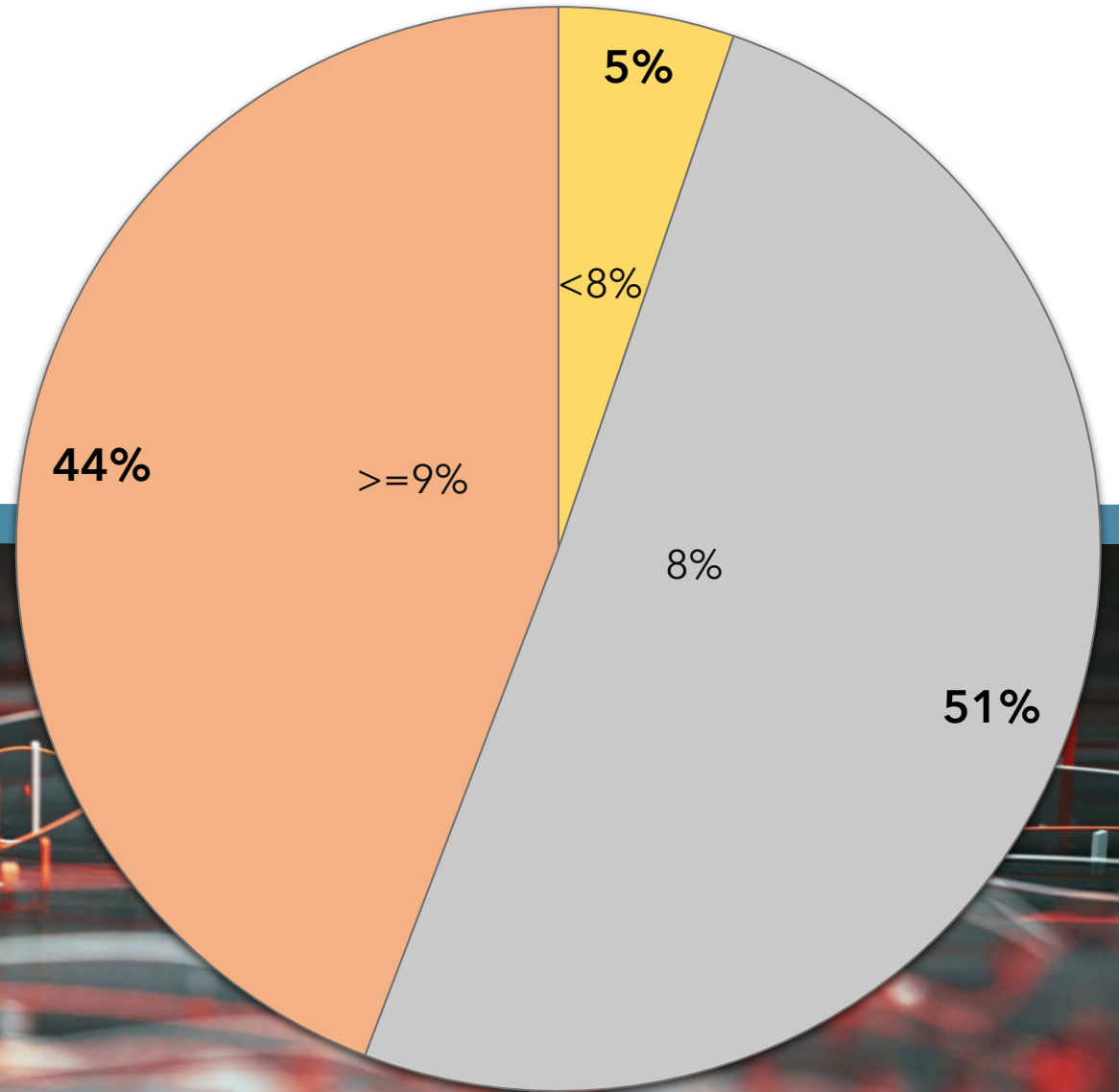


RENTAL LOAN INTEREST RATES

September 2023

51% of loans were between 8-9% →

Average: 8.2%



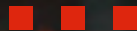
TOP RENTAL STATES BY VOLUME

2022	2023 so far
Texas	Texas
Florida	Pennsylvania ↑ 2
New Jersey	Florida ↓ 1
Pennsylvania	New Jersey ↓ 1
Illinois	Ohio ↑ 5
New York	Illinois ↓ 1
Connecticut	New York ↓ 1
California	North Carolina ↑ 1
North Carolina	Maryland ↑ 5
Ohio	Indiana ↑ 1



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