

# AAPL™ 13TH ANNUAL CONFERENCE AGENDA

**7:30 - 8:30am** **Networking Breakfast & Coffee (both days)**

**EXHIBIT HALL**

Courtesy of LendingWise & The Mortgage Office

**THURSDAY** OCT. 20 2022

**8:30 - 8:50am** **Opening Remarks**

**FLORENTINE I&II**

State of the Association & Excellence Awards

**Eddie Wilson, Owner & CEO**

American Association of Private Lenders

**8:50 - 9:30am** **KEYNOTE**

**FLORENTINE I&II**

The State of the Housing Market and Wider Economy

**Ali Wolf, Chief Economist**

Zonda

**9:30 - 9:45am** **Main Stage**

**FLORENTINE I&II**

State of the Private Lending Market

**Nema Daghbandan, Esq., Partner and Kevin Kim, Esq., Partner**

Geraci Law Firm, AAPL's General Counsel

**9:45 - 10:30am** **Main Stage**

**FLORENTINE I&II**

Boxing In Bitcoin

**John S. Pennington Jr., Co-Founder**

\$28 Billion Family of Funds

**10:45 - 11:45am** **Main Stage**

**FLORENTINE I&II**

Econ 101: It's All About Supply & Demand

**Rick Morgan, CIO**

Residential Capital Partners

**Ted Jones, Ph.D., Chief Economist**

Stewart Title Company

**11:45am - 12:45pm** **Lunch (not provided)**

**12:45 - 1:45pm** **Concurrent Breakout Sessions**

**FLORENTINE I&II**

Lending During A Capital Market Disruption – What To Do To Protect Your Business

**Nema Daghbandan, Esq., Partner and Kevin Kim, Esq., Partner**

Geraci Law Firm, AAPL's General Counsel

**FLORENTINE III**

Panel >> New Trends Among Popular Asset Classes

**John Bowens (MOD)**

Equity Trust

**Gary Bechtel**

Red Oak Capital Holdings LLC

**Dennis H. Doss**

Doss Law

**John Faheem**

Granite Risk Management

**FLORENTINE IV**

Panel >> Best Practices for Managing & Servicing Your Loan Portfolio

**Pam Hoepfl (MOD)**

Precision Capital

**Beth Johnson**

Flynn Family Lending

**Carlos Nodarse**

The Mortgage Office

**Amit Stern**

Arion Fund LLC

**2:00 - 3:00pm** **Concurrent Breakout Sessions**

**FLORENTINE I&II**

Capital Stability in Rising Rate Environment

**Alex Offutt**

Constructive Capital

**FLORENTINE III**

Panel >> Debt Funds: Today's Management, Accounting, and Administration Issues

**Kevin Kim (MOD)**

Geraci Law Firm

**Steven Alexander**

CohnReznick

**Wesley Carpenter**

Stormfield Capital LLC

**Michael Von Bevern**

Socium Fund Services

**FLORENTINE IV**

Panel >> Origination Processes & Procedures for Today's Private Lender

**Mark Woodbridge (MOD)**

Builders Capital

**Sam Kaddah**

Liquid Logics

**David Schiffmayer**

PCV Murcor

**Allen Shayanfekr**

Sharestates

# AAPL™ 13TH ANNUAL CONFERENCE AGENDA

## 3:15 - 4:15pm Concurrent Breakout Sessions

**THURSDAY** CONTINUED

### FLORENTINE I&II

From Ominous to Optimist: How to Right Your Ship  
When You're Thrown Off Course

**William J. Tessar, President & CEO**  
Civic Financial Services

### FLORENTINE III

Panel >> Private Lending Market Forecast: More Volatility Ahead?

**Jeffrey Tesch (MOD)** **Eric Abramovich** **Robert Jennings** **Brew Johnson**  
RCN Capital Roc Capital Acra Lending PeerStreet

### FLORENTINE IV

Panel >> Missed Opportunities in Optimizing Deal Flow

**Erica LaCentra (MOD)** **Arthur Budimir** **Mariska Crain** **James Gaskin**  
RCN Capital Cogo Capital Precision Capital Renovo Financial

## 4:30 - 5:30pm Concurrent Breakout Sessions

### FLORENTINE I&II

Panel >> Find the Best Liquidity Strategy for Your Lending Business Goals

**Toby Potter (MOD)** **John Beacham** **Susan Naftulin** **David Van Meter**  
Global Integrity Finance Toorak Capital Partners Rehab Financial Group Fund That Flip

### FLORENTINE III

Panel >> Reverse Engineer Your Workflows for Better Lending Operations

**Kendra Rommel (MOD)** **Chris Fuelling** **Rick Morgan** **John Santilli**  
FUTURES Financial LendingWise Residential Capital Partners Rehab Financial Group

### FLORENTINE IV

Panel >> Everything Default, Loss Mitigation, & REO Troubleshooting

**Oren Bitan & Jason Goldstein (MODs)** **Henry Chavez, CPA** **Mariska Crain** **Seth Markum**  
Buchalter Spiegel Accountancy Corp Precision Capital NREIG

### 5:45 - 6:15PM CONFERENCE FOYER

#### Power Networking

Hosted by The Mortgage Office

### 6:00 - 7:00PM EXHIBIT HALL

#### Networking Reception

Hosted by Think Realty

### 8:30 - 10:00PM VISTA LOUNGE

#### Official After-Party

Hosted by with Andelsman Law, Constructive  
Capital, Fastapp AMC, Geraci LLP, & Liquid Logics

## 9:00 - 11:00am New & Small Private Lender Roundtables

**FRIDAY** BONUS DAY

### FLORENTINE III

Stage 1: Establishing Private Lending as a Source of Passive Income

**Alex Breshears (MOD)** **Zach Richards (MOD)**  
Lend2Live Kagan Lending

Stage 2: Growing & Stabilizing Your Private Lending Practice into an Active Business

**David Cook (MOD)** **Beth Johnson (MOD)**  
Contessa Capital Flynn Family Lending

### FLORENTINE IV

Stage 3: Scaling Your Private Money Lending Business

**Mike Hanna (MOD)** **Susan Naftulin (MOD)**  
Investmark Mortgage Rehab Financial Group

Creating & Managing a Private Debt Fund

**Cort Chalfant (MOD)** **Kevin Kim, Esq. (MOD)**  
Nexus Private Capital Geraci Law Firm

## 10:00am - 12:00pm Charity Poker Tournament

### FLORENTINE I&II

Courtesy of Appraisal Nation to benefit Las Vegas 501(c)(3) non-profit Opportunity Village Foundation



Download the AAPT Annual Conference App for more about our speakers, to share your event photos, and more!