

# AMERICAN ASSOCIATION *of* PRIVATE LENDERS

## 15<sup>TH</sup> ANNUAL CONFERENCE AGENDA

Monday, November 11 2024 | Caesars Palace Las Vegas

7:30 - 8:30am Networking Breakfast and Coffee

**EXHIBIT HALL**

Courtesy of Andelsman Law, Center Street Lending, and The Mortgage Office

8:30 - 8:50am State of the Association & Excellence Awards

**JULIUS 12**

Eddie Wilson, Chairman, and Linda Hyde, President, American Association of Private Lenders

8:50 - 9:30am The Corporate Credit Outlook: Our Menu Options Have Changed

**Keynote**

John Bringardner, Executive Editor, Debtwire

9:30 - 10:30am What Record-Breaking Securitizations Mean For You

Nema Daghbandan, Esq. and Kevin Kim, Esq., Partners, Geraci LLP

10:45 - 11:45am Capital Strategies to Fortify Your Business

Bill Tessar, President and CEO, CV3 Financial Services; and Eddie Wilson, Chairman, AAPL

11:45am - 1:00pm Lunch *On Your Own*

1:00 - 1:45pm *Concurrent Breakout Panels*

**JULIUS 12**

Find Your Data Oasis

John Santilli [MODERATOR]  
Rehab Financial Group

Scott Fahl  
Privy

Charles Goodwin  
Kiavi

Pavel Tchourliaev  
Mortgage Automator

**JULIUS 14**

It's a Broker World

Arthur Budimir [MODERATOR]  
Constructive Capital

Christopher Donovan  
Doss Law

Erica Sikoski  
BLN Software

Wade Susini  
Dominion Financial Services

**JULIUS 9**

Stop Cherry-Picking Your Underwriting Criteria

Chris Ragland [MODERATOR]

Chris Fuelling  
LendingWise

Seth Markum  
National Real Estate Insurance Group

David Schiffmayer  
PCV Murcor

2:00 - 2:45pm *Concurrent Breakout Panels*

**JULIUS 12**

Fraud Fight Night: Lenders and Brokers vs. Bad Actors

Ben Fertig [MODERATOR]  
Constructive Capital

Megan Castleton  
Essencap

Steven E. Ernest, Esq.  
Geraci LLP

Justin Parker  
RCN Capital

Tess Siwa  
Constructive Capital

**JULIUS 14**

You Wear Too Many Hats (And Probably Look Bad in Half of Them)

Kendra Rommel [MODERATOR]  
Futures Financial

Michael Tedesco  
Appraisal Nation

Eddie Wilson  
AAPL

Christy Young Barger  
Cornerstone Licensing Services

**JULIUS 9**

Asleep at the Wheel: Common Compliance and Documentation Catastrophes

Nichole Moore [MODERATOR]  
Geraci LLP

Henry Chavez  
Cathedral CPA & Advisors

Beeta Lecha  
REIL Fund Services

Dawn G. Terry  
Business Purpose Capital



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3:00 - 3:45pm *Concurrent Breakout Panels*

**JULIUS 12**

Control Your Capital

Shaye Wali, [MODERATOR]  
Baseline Software

Steven Bettinger  
Casa Finance

Brittney Fairweather  
TRX Capital

Glenn Hull  
SFR Analytics

**JULIUS 14**

Ask An Expert: Fund Management Edition

Jennifer Young, Esq. [MODERATOR]  
Geraci LLP

Steven Alexander  
CohnReznick

Wesley Carpenter  
Stormfield Capital, LLC

John Faheem  
Granite Risk Management

**JULIUS 9**

Marketing and Sales Synergies for Origination Success

Alex Offutt [MODERATOR]  
Business Purpose Capital

Nathan Goodhart  
The Mortgage Office

Dave Gray  
Anchor Loans

Jack Helfrich  
CV3 Financial Services

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4:00 - 4:45pm *Concurrent Breakout Panels*

**JULIUS 12**

DSCR: Not One Size Fits All, How to Get Creative and Win More Deals

Eric Panecki [MODERATOR], Sean Shanahan, and Matthew Neptun, Brick City Capital

**JULIUS 14**

The Fraud You Know...

Scott Ward [MODERATOR]  
The Ward Co

Thayne Boren  
Sekady

Sam Kaddah  
Liquid Logics

Justin Land  
Merchants Mortgage & Trust Corporation

**JULIUS 9**

It's a Cash Drought Out There

James Gaskin [MODERATOR]  
Renovo

Eric Abramovich  
Roc Capital

John Beacham  
Toorak Capital Partners

Jeffrey Tesch  
RCN Capital

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5:00 - 6:00pm *AAPL's Private Lender Roundtables*

**JULIUS 17**

Stage 1 Startup (0-2 Employees)

**JULIUS 18**

Stage 2 Grow (3-10 Employees)

**JULIUS 19**

Stage 3 Scale (10+ Employees)

**JULIUS 14**

Debt Funds

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5:00 - 7:00pm Networking Reception

**EXHIBIT HALL**

Think Realty

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7:00 - 9:00pm Official After Party

**STADIA BAR**

Hosted by Business Purpose Capital and Fastapp Appraisal Management in the Caesars Palace Stadia Bar

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10:00 - CLOSE Official *After* After Party

**BELLAGIO**

RSVP Needed! Hosted by Roc Capital at The Pinky Ring by Bruno Mars in the Bellagio Las Vegas