



AGENDA

MONDAY, NOVEMBER 16 2020

8:30-9:30AM

Florentine

STATE OF THE ASSOCIATION, KEYNOTE & EXCELLENCE AWARDS

Eddie Wilson, American Association of Private Lenders.

9:30-10:30AM

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THE YEAR OF THE BUFFALO

Paul Jackson, Residential Capital Partners.

11:00-12:00PM

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STATE OF THE INDUSTRY: THE RETURN OF INSTITUTIONAL CAPITAL

Ray Sturm, AlphaFlow.

**1:00-2:00PM
BREAKOUTS**

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2020 RECAP: FROM LENDER TO ASSET MANAGER, SPECIAL SERVICER, & FUND RAISER

Nema Daghbandan, Esq., Kevin Kim, Esq., and Melissa Martorella, Esq., Geraci LLP.

Roman II

PANEL>> WHAT LENDERS DON'T KNOW ABOUT DUE DILIGENCE, APPRAISALS & ASSET VALUATIONS

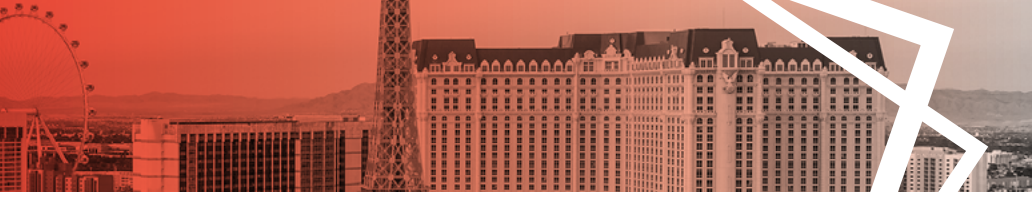
Aaron Metaj, Northwind Financial; Cindy Nasser, PCV Murcor; Michael Tedesco, Appraisal Nation. MOD: Oliver Austria, Triumph Cap.

Roman IV

PANEL>> CROWDFUNDING & ALTERNATIVE FUNDING METHODS

Brew Johnson, PeerStreet; Tae Kim, Esq., Geraci LLP; Justin Parker, RCN Capital. MOD: Clay Malcolm, Advanta IRA.

**CHECK OUT SESSION DESCRIPTIONS & BUILD YOUR
PERSONALIZED AGENDA (WITH REMINDER NOTIFICATIONS!) IN
THE AAPL ANNUAL CONFERENCE APP.**



**2:30-3:30PM
BREAKOUTS**

Florentine

**PANEL>> LEGISLATIVE TOWN HALL
HOSTED BY AAPL'S GOVERNMENT
RELATIONS COMMITTEE**

Speakers: Cort Chalfant, Nexus Private Capital; Nema Daghbandan, Esq., Geraci LLP; Chris Ragland; John Tedesco, Appraisal Nation. MOD: Matthew Gunter, RCN Capital.

**2:30-3:30PM
BREAKOUTS**

Roman II

**PANEL>> FUTURE OF FIX-&-FLIP AND
SFR: HOUSING SUPPLY, UNDERWRITING
STANDARDS, & MORE**

Sam Kaddah, Liquid Logics; Whit McCarthy, Civic Financial Services; Jeffrey Tesch, RCN Capital. MOD: Erica LaCentra, RCN Capital.

Roman IV

**PANEL>> THE LATEST TRENDS &
COMPLIANCE FOR FUNDS & REITS**

Paul Jackson, Residential Capital; Kevin Kim, Esq., Geraci LLP; Beeta Lecha, Spiegel Accountancy Corp. MOD: Ray Sturm, AlphaFlow

**4:00-5:00PM
BREAKOUTS**

Florentine

**PANEL>> WE SHOULD HAVE BEEN
DOING IT ALL ALONG: MUST-KNOW
STRATEGIES LEARNED FROM COVID-19**

John Beacham, Toorak Capital Partners; Elizabeth Morales, The Mortgage Office; Chris Ragland. MOD: Eddie Wilson, AAPL

Roman II

**PANEL>> FORECLOSURES & REO
DISPOSITION**

Nema Daghbandan, Geraci LLP; Sam Kaddah, Liquid Logics, Chase Scott, AlphaFlow. MOD: Oliver Austria, Triumph Capital

Roman IV

**PANEL>> AAPL'S ETHICS COMMITTEE:
SCAMS, FRAUD & YOU – OH MY!**

Mike Hanna, Investmark Mortgage; Kellen Jones, Prospera; Susan Naftulin, Rehab Financial Group; Jeffrey Tesch, RCN Capital. MOD: Kevin Kim, Esq., Geraci LLP