



AAPL'S LEGISLATIVE TOWN HALL



OVERVIEW

- 2020 Legislative Initiatives
- Elections: Politics vs. Advocacy
- 2021 Goals
- Get Involved
- 2021 Day on the Hill
- Legal Reminders
- Feedback and Q/A





2020 LEGISLATION

Legislative Advocacy & Impacts

- 15-20% NY fix 'n' flip tax
- Foreclosure & eviction moratoriums
- SEC "Accredited Investor" definition





ADVOCACY not POLITICS

What the 2020 Elections Mean to AAPL Right Now

An aerial photograph of a city, likely San Francisco, is shown with a red overlay. A large white rectangular box with a red border is centered on the image. Inside the box, the text "2021 TOP GOAL: EDUCATING LEGISLATORS" is written in bold, black, sans-serif capital letters. The background shows a mix of urban buildings, a parking lot with cars, and a red-tinted sky.

2021 TOP GOAL: EDUCATING LEGISLATORS



GOAL: CONNECT & ENGAGE WITH CONSTITUENTS



GOAL: DEFINE AAPL'S PLATFORM

An aerial photograph of a city, likely San Francisco, is shown with a red overlay. A large white rectangular box with a red border is centered on the image. Inside the box, the text "GOAL: BETTER ADVOCACY WITH BETTER DATA" is written in bold black letters. Below this, a smaller line of text says "Sign up now for AAPL's quarterly industry benchmark survey at aaplonline.com/survey". In the bottom right corner, outside the white box, is the logo for the American Association of Private Lenders, which consists of a stylized flag icon and the text "AMERICAN ASSOCIATION of PRIVATE LENDERS".

GOAL: BETTER ADVOCACY WITH BETTER DATA

Sign up now for AAPL's quarterly industry benchmark survey at
aaplonline.com/survey

What does it mean to be on the
Government Relations Committee?

Apply for 2021-22 position at
aaplonline.com/gov/volunteer



WE WANT YOU



2021 DAY ON THE HILL

Target: Spring 2021

- May be in-person or virtual

Agenda:

- Who we are & what we do
- S.A.F.E. Act
- HMDA Reporting
- Opportunity Zones
- Bankruptcy Carveouts
- **Suggestions/Ideas from YOU**

Register @ aaplonline.com/DOTH





BEFORE YOU GO

- HMDA Deadline: March 1, 2021
- Licensing Renewals
- Fund Reporting Requirements





FEEDBACK & Q/A

Don't forget: Sign up for AAPL's quarterly benchmark survey @ aaplonline.com/survey

Be the first to know about legislative matters: sign up sheet at A/V booth