



- 2020 Legislative Initiatives
- Elections: Politics vs. Advocacy
- 2021 Goals
- Get Involved
- 2021 Day on the Hill
- Legal Reminders
- Feedback and Q/A



2020 LEGISLATION

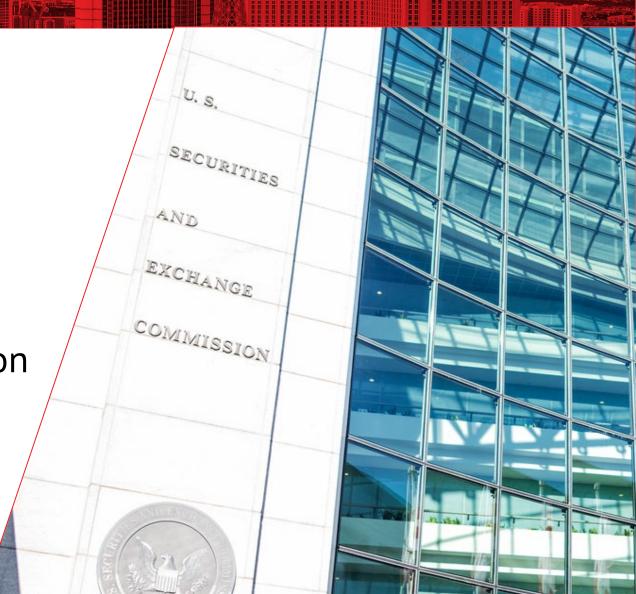
Legislative Advocacy & Impacts

• 15-20% NY fix 'n' flip tax

LENDERS

- American Association

- Foreclosure & eviction moratoriums
- SEC "Accredited Investor" definition



ADVOCACY not POLITICS

What the 2020 Elections Mean to AAPL Right Now

2021 TOP GOAL: EDUCATING LEGISLATORS

AMERICAN ASSOCIATION of PRIVATE LENDERS

GOAL: CONNECT & ENGAGE WITH CONSTITUENTS

AMERICAN ASSOCIATION of PRIVATE LENDERS

GOAL: DEFINE AAPL'S PLATFORM



GOAL: BETTER ADVOCACY WITH BETTER DATA

Sign up now for AAPL's quarterly industry benchmark survey at aaplonline.com/survey

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ASSOCI



What does it mean to be on the Government Relations Committee?

Apply for 2021-22 position at aaplonline.com/gov/volunteer



2021 DAY ON THE HILL

Target: Spring 2021

LENDERS

• May be in-person or virtual

Agenda:

AMERICAN

- Who we are & what we do
- S.A.F.E. Act
- HMDA Reporting
- Opportunity Zones
- Bankruptcy Carveouts
- Suggestions/Ideas from YOU

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AMERICAN SSOCIATION PRIVATE LENDERS BEFORE YOU GO

- HMDA Deadline: March 1, 2021
- Licensing Renewals
- Fund Reporting Requirements



FEEDBACK 800/A

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Be the first to know about legislative matters: sign up sheet at A/V booth