

# NEW TRENDS AMONG POPULAR ASSET CLASSES



John Bowens  
Equity Trust  
(Moderator)



Gary Bechtel  
Red Oak  
Capital Holdings LLC



Dennis H. Doss  
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John Faheem  
Granite Risk  
Management

# WHO IS RED OAK CAPITAL HOLDINGS?



Red Oak Capital Holdings is a group of commercial real estate capital entities that operates a vertically integrated small- to mid-balance sheet lending strategy that provides short-term, senior secured stabilization loans on high-quality income-producing commercial real estate properties located in major geographic markets; raising capital through retail and institutional channels. The Company is anchored on a strong team that collectively delivers over 130 years of commercial real estate lending, servicing, workout, and turnaround experience. Red Oak has established proprietary transaction sourcing channels, utilizes institutional quality underwriting and structuring capabilities, has successfully navigated through eight market cycles, with its team closing over \$5 Billion in transactions during the past 10 years.

# DENNIS DOSS, ESQ. DOSS LAW, LLP



**General Manager, Doss Law, LLP**

J.D., magna cum laude, California Western School of Law

Areas of Practice: Mortgage Lending; Asset Backed Securities

For 45 years Dennis Doss has focused on all aspects of mortgage finance, from the entities that operate and finance real estate to the professionals who finance real estate. He is a frequent lecturer on mortgage related issues, including consumer credit, commercial credit, mortgage backed securities and lending compliance.

Dennis is the developer and personally coded the rapidly growing **DossDocs.com** online loan documentation program.

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# JOHN FAHEEM, ALTISOURCE & GRANITE RISK MANAGEMENT



John Faheem, J.D., M.B.A – National Executive for Altisource & Granite Risk Management

Granite Risk Management ("Granite™") has been performing end to end Construction management services for Commercial and Residential ground-up projects for over 28 years. As a national organization, we are involved in thousands of projects on a monthly basis for some of the nation's largest entities. With over \$55 billion in managed projects, Granite offers proprietary technology coupled with a full suite of services for financial institutions, private equity firms, government agencies, insurance portfolios, and title companies in the residential construction market.