AMERICAN ASSOCIATION *of* PRIVATE LENDERS

17TH ANNUAL CONFERENCE AGENDA

Tuesday, November 10 2026 | Caesars Palace Las Vegas

7:30 - 8:30am Networking Breakfast and All-Day Coffee
EXHIBIT HALL
Courtesy of Scotsman Guide and PropMix.io

8:30 - 8:50am State of the Association & Excellence Awards
FLORENTINE I
Linda Hyde, President, AAPL and Michael Tedesco, Appraisal Nation *[EMCEE]*

8:50 - 9:50am Pivoting Your Private Lending Business in a Stalled Market
Nema Daghbandan and Kevin Kim, Partners, Fortra Law

10:00 - 11:00am Don't Run Out of Money: Five Things Every Lender Needs to Survive the Cycle
William J. Tessar, President and CEO, CV3 Financial Services

11:15 - 12:00pm ***Concurrent Breakout Sessions***

FLORENTINE I — What Creates a Repeat Referral Client in the RTL Sector

Alesondra Mora *[MODERATOR]*	Jeremy Altervain	Megan Castleton	Tim Landwehr
Flipco Financial	Vault Financial Services	Constructive Capital	Anchor Loans

POMPEIAN II — Payoff Isn't a Plan

A.J. Poulin *[MODERATOR]*	James Gaskin	Michael Tedesco	Brando Tessar
Second Look Advisors	Renovo Financial	Appraisal Nation	CV3 Financial Services

POMPEIAN III — Every Loan Votes. Are You Counting?

Rudy Zabran *[MODERATOR]*	Geramie Amante	Matt Lao	Penny Roach
Consolidated Analytics	Mortgage Automator	Inspectify	Trinity Real Estate Solutions

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12:00pm - 1:30pm Lunch ***On Your Own (Women in Private Lending: Meet in Milano III & IV)***

1:30 - 2:15pm ***Concurrent Breakout Sessions***

FLORENTINE I — Navigating What's Next: Executive Insights

Ben Fertig *[MODERATOR]*	Eric Abramovich	Sam Kaddah	Nathan Trunfio
Constructive Capital	Roc Capital	Liquid Logics	Genesis Capital

POMPEIAN II — Scale Has Side Effects

Jim Vrtis *[MODERATOR]*	Jeff Brewer	Anush Nersisyan	John Santilli
Sekady	Cornerstone Licensing Services	CohnReznick	Unitas Funding, LLC

POMPEIAN III — AI's Boring Future

Andrew DeGood *[MODERATOR]*	Harry Kumar	Justin Land	David Schiffmayer
AskBobAI	InstaFi	Merchants Mortgage & Trust	PCV Murcor

2:30 - 3:15pm Keynote: The Pursuit of Exceptional
FLORENTINE I
Dr. Kevin Gaskell



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3:30 - 4:15pm ***Concurrent Breakout Sessions***

FLORENTINE I — Buy the Commodity, Build the Edge

Shaye Wali, Baseline Software

POMPEIAN II — Your Broker Problem Isn't Brokers

Sarah Downey *[MODERATOR]*	Paul Jackson	John Santilli	Jacob Therrien
LoanBidz	Residential Capital Partners	Unitas Funding LLC	RCN Capital

POMPEIAN III — Capital Has Changed. Have You?

Eric Abramovich *[MODERATOR]*	Henry Chavez	David Rosenberg	Brian Russell
Roc Capital	Cathedral CPAs & Advisors	Futures Financial	Fidelis Investors

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4:30 - 5:15pm ***Concurrent Breakout Sessions***

FLORENTINE I — Where Experience Becomes Liability

Jeff Tesch *[MODERATOR]*	John Beacham	John Faheem	Briana Malkoon
RCN Capital	Toorak Capital Partners	Granite Risk Management	Cardinal Capital Group

POMPEIAN II — Draw Request Denied

Itay Elyasof *[MODERATOR]*	Marcus Carter	Jesse Goldberg	Bryan Kester
Alefy	La Mesa Fund Control & Escrow	Park Place Finance	Sitewire

POMPEIAN III — The (Fraudulent) Deal Looked Perfect...

Steven Ernest *[MODERATOR]*	Maureen Aliota	Sam Kaddah	Akhil Sahai
Fortra Law	Monarch Sky Insurance	Liquid Logics	The Mortgage Office

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5:30 - 6:30pm ***AAPL's Private Lender Roundtables***

POMPEIAN II — Stage 1 Startup (0-2 Employees) AND Stage 2 Grow (3-10 Employees)

POMPEIAN III — Debt Funds AND Operations

FLORENTINE IV — Brokers

5:30 - 7:00pm Networking Reception

EXHIBIT HALL — Courtesy of Baker Tilly

9:00pm - 12:00am Official After Party

F1 ARCADE — Open to all attendees! Hosted by AAPL, NREIG & RCN Capital in the F1 Arcade of the Forum Shops



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